



AccessElite

Benefits Program



May 2019

A Different Approach To Investing In Human Capital

In less than seven years millennials will make up 75% of the workforce and its most important now for organizations to develop programs and incentives that appeal to a multitude of generations that share different priorities and expectations than what most companies are used to.

Millennials, unlike baby boomers, value their health and wellness second to family. Careers, surprisingly, comes fifth on the list behind friends and spirituality. This new generation of workforce not only seeks out organizations in which bring value to their financial lifestyle, but ensures the organization can also support their wellbeing. Programs and services like gym memberships, weekly yoga or meditation classes, and free snacks and lunches are some of the most sought after benefits job hunters look for when making a decision on which organization to work for.

Employee retention can also affect bottom line revenue, when employees leave, it costs businesses a lot more than just a temporary inconvenience. Turnover costs encompass many factors, including costs related to recruiting, interviewing and training. In addition, it takes companies an average of 42 days to fill an open position, which means 42 days of lost productivity while a position goes unfilled.

More and more, employees are starting to value more than just a paycheck. Shouldn't organizations start innovative how they invest in human capital by hiring and retaining the best employees, all while positively contributing to overall corporate culture and each other's lives at a low cost that will drive long term value?



What Health and Wellness Looks Like Today

The hassles of seeing a physician today can include so many things, but most important — time and access are two complaints that top the list. Today, on average, consumers have to wait a minimum of 2-3 weeks to see a top physician in their community and then wait up to 30 minutes in the waiting room just to get into the appointment that lasts no longer than 7 minutes (half of that time being spent with a nurse practitioner or PA, by the way).

That's valuable time and energy each employee could be contributing to the success of their organization, not including the sick days they had to take to start to feel 35% better to show up to work.

On average employees also spend an additional \$155/month on wellness and as millennials tend to focus on their health and wellness more and more; many are saying they are willing to invest more time and money to looking and feeling great. That time and effort put into their health and wellness could be translated into an organization's success, if the company provided the team members with the valuable benefits that are so sought after, like health and wellness memberships.

The ease and access of healthcare is long gone, and wellness activities are taking precedence in future generations. With AccessElite, you can now provide your employees with benefits that will not only help you obtain and retain the best talent without sacrificing the organization's bottom line, but also contributing to creating healthier and happier communities.



How We're Different

Most health and wellness programs offered by corporations aren't one size fits all which is why most employees aren't 100% engaged in the program, ultimately not positively impacting the organization as a whole — which is the ultimate goal. Today, organizations are given the opportunity for providing either a health program or wellness program, but never both. And if an organization would want both, they would need to work with double the vendors at double the cost. Like most organizations, AccessElite doesn't just provide you with a weight loss options, access to fitness classes,

meditation, or in-house consultants — we're different in the fact that we provide it all. Feeling sluggish? Let's get you to an integrative medicine doctor or nutritionist tomorrow. Got shot down by the flu? Schedule an appointment to see a primary care physician now. Want to become more active? Try one of our highly recommended fitness classes.

With corporations now serving multi-generations, AccessElite has found the solution to providing employees with personalized access to the best health and wellness products and services for one low cost. AccessElite also takes care of all the on-boarding, training, and set up for not only your organization, but for each individual. Where most memberships require time and energy from the employee to come and set up and go through a parade of 100 questions, AccessElite can have your team set up in less than 30 minutes. Worried about continued engagement? Don't worry! We take care of that for you. AccessElite develops ongoing content to send to your employees to ensure their health and wellness is always top of mind.

Get Started In 6 Easy Steps

At AccessElite, we strive to make health and wellness as easy as possible. Once an organization signs up, our Member Services Team will ensure a smooth onboarding process and ensure each and every single one of your employees has an easy, seamless experience.



Pick A Start Date



Select Team Members



On-boarding Event



Download the App



Pick A Start Date



Get Started!

If one of your employees don't want to download the app, no problem! Our Member Services Team can coordinate their care for them. End to end, our entire onboarding can be done within an hour!

Products and Services

AccessElite provides organizations with options to fit every individual. For the team members that catch every common cold during flu season, to the team member that meditates during their lunch break — we have something for everyone to ensure their health and wellness is always top of mind.

AccessElite Health

- Curated network of elite physicians (primary care + 15 specialties)
- Same-day and next-day appointments
- Direct communication with their physician post-appointment
- Unhurried appointments
- No waiting in the waiting room
- 24/7 care coordination team
- Easy-to-use mobile app to book appointments and manage medical information

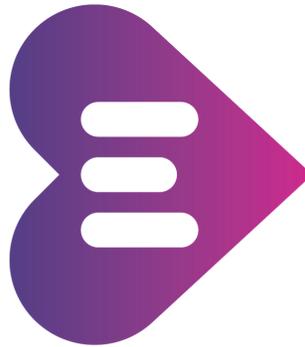
AccessElite Wellness

- Priority access to a highly vetted curated network of wellness champions in your community
- Transparent and best pricing with each wellness champion
- Easy one-click booking
- Incentive rewards program to encourage utilization
- Wellness tips, products and events in the local area

Pricing Tiers

With AccessElite, our prices will be the most competitive in the market. Where most health and wellness offerings cost on average \$150 a month per employee, we're offering both our products all-in-one offering for a significantly reduced rate.

Package	Employees	Cost Per
Platinum	200+	\$70
Gold	75 - 199	\$80
Silver	25 - 74	\$90
Executive	1 - 24	\$97



AccessElite

Josh Roth
Director of Strategic Partnerships
(347) 413-2771
JR@ConciergeKeyHealth.com

(949) 260 - 1700

4040 MacArthur Blvd, Suite 210 - Newport Beach, CA 92660